# Security Code : 3481 Mitsubishi Estate Logistics REIT Investment Corporation Fiscal Period Ended February 29, 2020

Logicross

April 17, 2020

Asset Management Company: MITSUBISHI JISHO INVESTMENT ADVISORS, INC. https://mel-reit.co.jp/en/

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## Highlights of Fiscal Period Ended Feb. 29, 2020 (7th Period)

## A Mitsubishi Estate Logistics REIT Investment Corporation

#### **External Growth**

- Expanded portfolio size to 15 properties / 113.7 bn yen through 2nd follow-on offering
- Added 1 pipeline asset through Asset Management Company (MJIA) sourcing

#### **Internal Growth**

Maintained high occupancy and achieved rent growth for the 4 consecutive periods

Average rent growth<sup>(Note 1)</sup> 7th period: +2.2% 8th period: +9.5%

#### Financial Strategy

- Flexible financing through LTV control backed by Sponsor's high credibility
- Filed shelf registration for investment corporation bonds to diversify financing methods

#### Initiatives for ESG

- Continued ESG initiatives, including Signing of the Principles for Responsible Investment ("PRI")
- Announced the Mitsubishi Estate Group's Sustainable Development Goals 2030

#### **Financial Results**

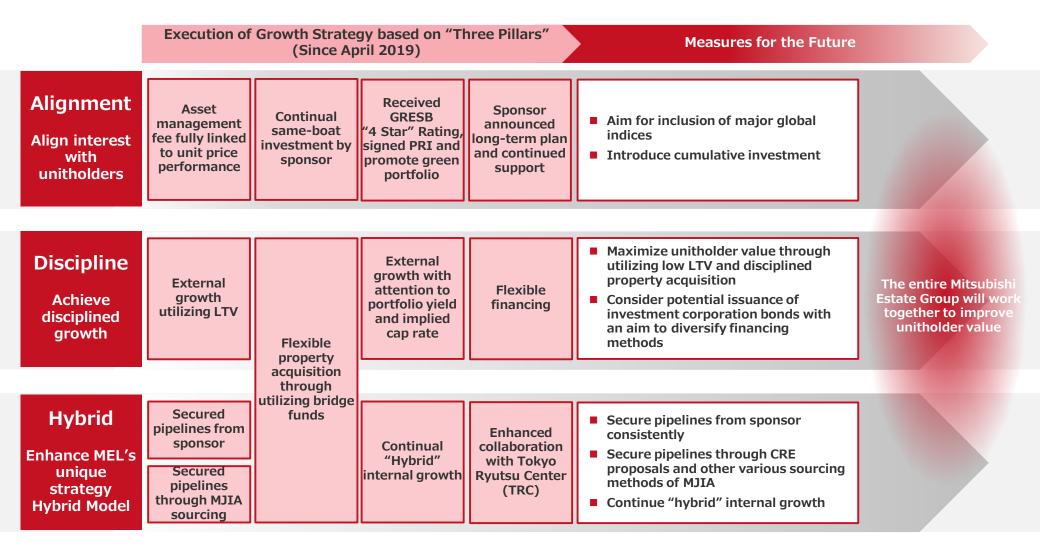
Achieved stable DPU growth of 5,907 yen

vs 6th period +383 yen (+6.9%) vs forecast +68yen (+1.2%) (Note2)

Note 1: Average rent growth for the leases that expired or will expire during the relevant period. Estimated number for the 8th period Note 2: Forecast as of Oct. 17, 2019



## Progress of Management Policy based on "Three Pillars"





## Financial Results and Forecasts

# Financial Results for the Fiscal Period Ended Feb. 2020

<b>Operating Results (mn yen)</b> Operating Revenues	FP Ended Aug. 2019 Actual (6th FP) (A) 2,530	FP Ended Feb. 2020 Actual (7th FP) (B) 3,200	Difference (B)-(A) +670	FP Ended Feb. 2020 Forecast (As of Oct. 17, 2019)(7th FP) 3,213	Main Factors of Variance 6th FP Actual vs. 7th FP Actual
Operating Rental Revenues	2,530	3,200	+670	3,213	
Operating Rental Expenses (excluding depreciation)	472	495	+23	516	
NOI	2,058	2,705	+647	2,696	<b>(Operating Revenues)</b> (+670mn yen)• Revenue from newly acquired properties in 7th FP+682mn yen
Depreciation	487	580	+94	587	• Utility cost for existing properties held in 6th FP (9)mn yen
Operating Income	1,253	1,749	+496	1,743	《Operating Expenses》(+175mn yen)
Ordinary Income	1,212	1,633	+421	1,610	• Depreciation for newly acquired properties in 7th FP +98mn yen
Net Income	1,211	1,632	+421	1,609	Rental revenue from newly acquired properties in 7th FP +44mn yen (excluding depreciation)
Distributions Per Unit (yen)					AM Fee due to newly acquired properties in 7th FP     +42mn yen     G&A expenses from newly acquired properties in 7th FP     +15mn yen
Distributions Per Unit (including SCD)	5,524	5,907	+383	5,839	• Revenues for properties held end of 6th FP (25)mn yen (including depreciation)
Distributions Per Unit (excluding SCD)	4,930	5,338	+408	5,263	<b>«Non-operating Revenues» ((35)mn yen)</b> • Reactionary fall for insurance payment from typhoon damages
Surplus Cash Distributions (SCD) Per Unit	594	569	(25)	576	(6th FP 42mn yen→7th FP 15mn yen) (26)mn yen • Reactionary fall of property tax refund due to review in asset valuation
Number of investment units issued and outstanding (units)	245,815	305,815	+60,000	305,815	(6th FP 14mn yen→7th FP 5mn yen) (8)mn yen
Other Statistics					<b>(Non-operating Expenses) (+41mn yen)</b> • Investment unit issuance cost +47mn yen
AFFO (mn yen)	1,647	2,175	+527	2,131	Interest expenses for new debt     Repair cost incurred by typhoon damage     +11mn yen
AFFO payout ratio	82.4%	83.0%	+0.6%	83.8%	Loss on reduction of fixed assets     (28)mn yen
LTV	27.0%	30.0%	+3.0%	30.1%	
NAV per unit	275,236	293,133	+17,897	-	
Average Occupancy	99.9%	99.9%	±0%	99.9%	



# Forecasts for the Fiscal Periods Ending Aug. 2020 and Feb. 2021

Operating Results (mn yen)	FP Ended Feb. 2020 Actual (7th FP) (A)	FP Ended Aug. 2020 Forecast (8th FP) (B)	Difference (B)–(A)	FP Ended Feb. 2021 Forecast (9th FP) (B)
Operating Revenues	3,200	3,346	+146	3,375
Operating Rental Revenues	3,200	3,346	+146	3,375
Operating Rental Expenses (excluding depreciation)	495	597	+102	652
NOI	2,705	2,749	+44	2,722
Depreciation	580	605	+25	613
Operating Income	1,749	1,715	(34)	1,694
Ordinary Income	1,633	1,638	+4	1,617
Net Income	1,632	1,637	+4	1,616
Distributions Per Unit (yen)				
Distributions Per Unit (including SCD)	5,907	5,947	+40	5,968
Distributions Per Unit (excluding SCD)	5,338	5,353	+15	5,286
Surplus Cash Distributions (SCD) Per Unit	569	594	+25	682
Number of investment units issued and outstanding (units)	305,815	305,815	±0	305,815
Other Statistics				
AFFO (mn yen)	2,175	2,135	(40)	2,061
AFFO payout ratio	83.0%	85.2%	+2.1%	88.5%
LTV	30.0%	29.4%	(0.7)%	29.4%
Average Occupancy	99.9%	99.9%	±0%	99.9%

#### Main Factors of Variance 7th FP Actual vs. 8th FP Forecast

#### «Operating Revenues» (+146mn yen)

Newly acquired properties in 7th FP fully contributed +133mn yen
 Utility costs fully contributed from newly acquired properties in 7th FP +13mn yen

#### 《Operating Expenses》(+180mn yen)

· Property tax fully expensed for newly acquired properties in	7th FP
	+99mn yen
<ul> <li>AM Fee for newly acquired properties in 7th FP</li> </ul>	+54mn yen
<ul> <li>Depreciation for newly acquired properties in 7th FP</li> </ul>	+22mn yen
· Rental expenses increase (excluding property tax and depre	eciation)

#### +3mn yen

#### 《Non-operating Revenues》((21)mn yen)

No insurance	payment f	from typhoon	damages	and no	refund in	
property tax	due to revi	iew in asset v	aluation		(21)mn	yen

#### 《Non-operating Expenses》((59)mn yen)

<ul> <li>No investment</li> </ul>	t unit issuance	cost		(47)m	in yen
• No repair cost	incurred by ty	phoon dama	age	(12)m	ın yen

#### Main Factors of Variance 8th FP Forecast vs. 9th FP Forecast

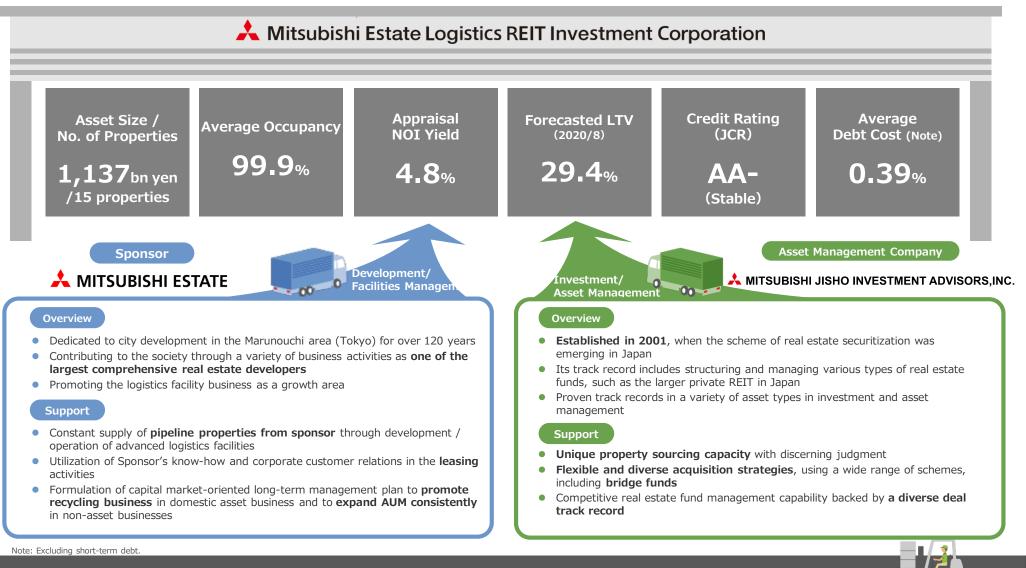
#### 《Operating Revenues》(+29mn yen)

<ul> <li>Rent increase from existing properties</li> </ul>	+20mn yen
Utility cost increase	+5mn yen
Green lease fee and other revenue	+3mn yen
Temporarily decline in rental revenue	(1)mn yen
<ul> <li><b>(Operating Expenses)</b> (+50mn yen)</li> <li>Increase in rental revenue (excluding depreciation)</li> <li>Increase in depreciation</li> <li>G&amp;A expense decrease</li> </ul>	+55mn yen +8mn yen (13)mn yen



# Growth Strategy

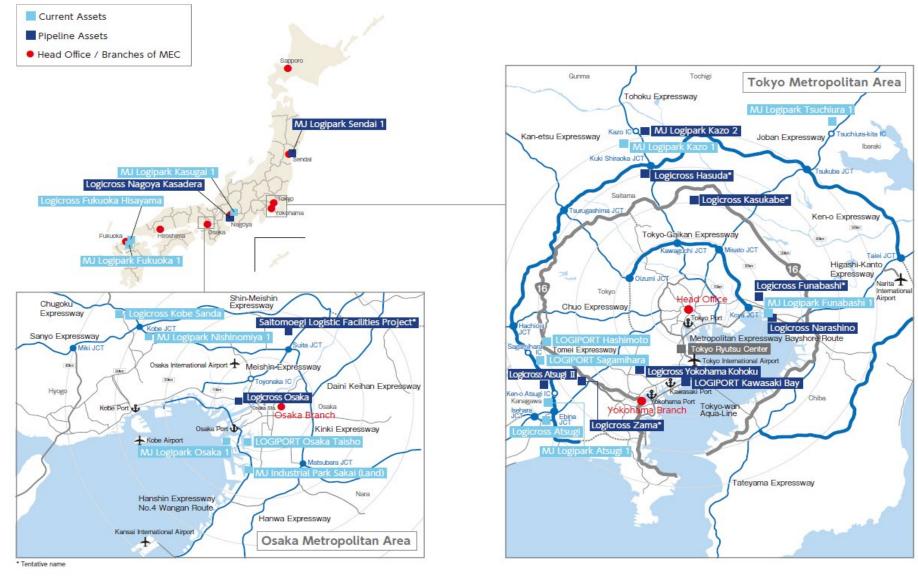
## Stable Growth Strategy with Hybrid Model "Developer × Real Estate Asset Manager"



# External Growth Strategy



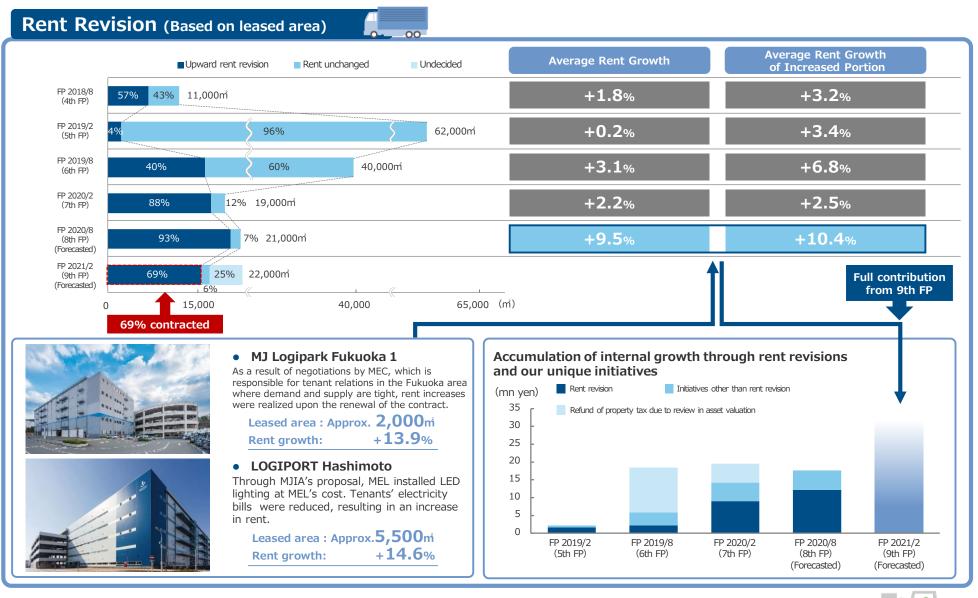
# Portfolio Map



Note : As of Apr. 17,2020

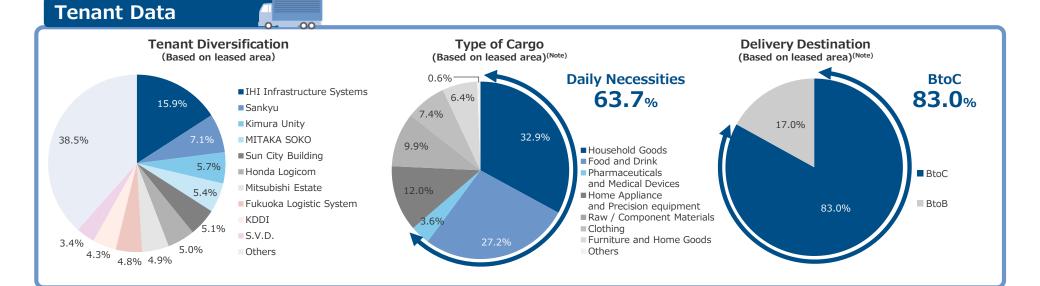


# Internal Growth Strategy I



Note : As of Feb. 29,2020

# Internal Growth Strategy II

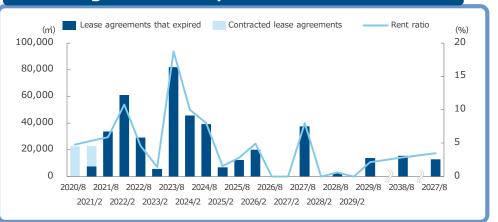


## Average Occupancy and Lease Agreements

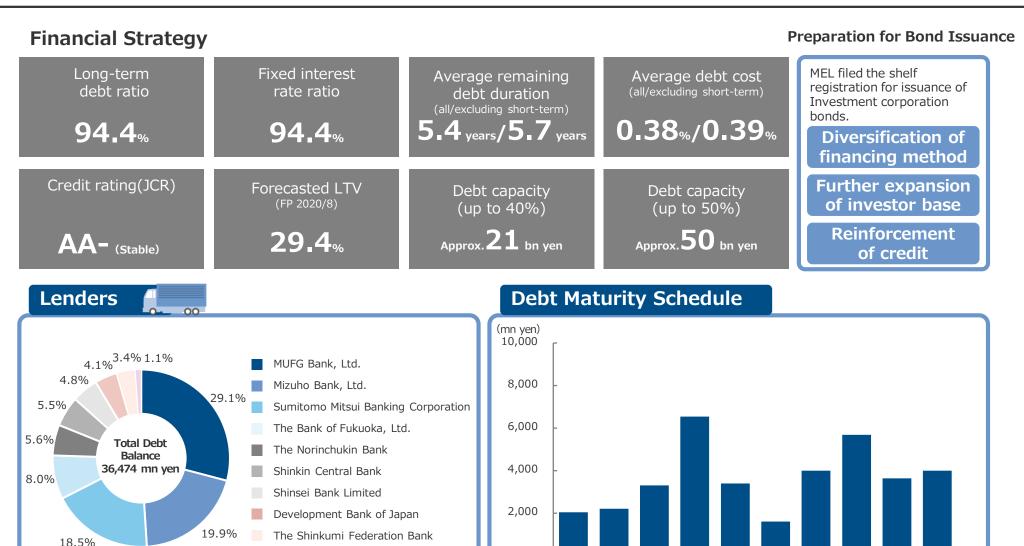


#### Note : Excludes land

## Lease Agreement Expiration Schedule (Note)



# Financial Strategy



0

2020

2021 2022 2023 2024 2025

2026 2027

Note : As of February 29,2020

The 77 Bank, Ltd.

2028 2029 (CY)

## **Sustainability Policy**

MEL promotes initiatives for ESG, in collaboration with the Asset Management Company and the Sponsor, following the basic policies as below:

- 1. Pursue energy efficiency and low carbon
- 4. Empower our people
- 2. Improve water resource management and waste management
- 3. Enhance tenant safety, security and satisfaction
- 5. Collaborate with external stakeholders
- 6. Disclose ESG information and obtain environmental certifications
- 7. Ensure compliance and risk management

## Mitsubishi Estate Group's Initiatives for ESG

#### Mitsubishi Estate Group's Sustainable Development Goals 2030 (Long-term Business Plan)

#### 1. Environment

Sustainable urban development that proactively addresses climate change and environmental issues

#### 2. Diversity & Inclusion

Urban development that responds to lifestyle and human resources trends and facilitates active participation for all

#### 3. Innovation

Innovative urban development that continuously renew society

#### 4. Resilience

Dynamic, flexible urban development that builds disaster-resilient communities and prioritizes safety and security







## **External Evaluation on Mitsubishi Estate Group**







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## Signing of PRI

Asset Management Company became a signatory of PRI, the Principles for Reasonable Investment in March 2020.

#### **GRESB** assessment

MEL participated in the 2019 GRESB Real Estate Assessment for the first time and was awarded the prestigious "Green Star" rating and received "4 Star" rating.

## Participate in United Nations Global Compact (UNGC)

Mitsubishi Estate became a signatory of the UNGC and Mitsubishi Estate Group was registered as participants in April 2018. Along with this, the Asset Management Company has participated in this initiative as a member of Mitsubishi Estate Group.



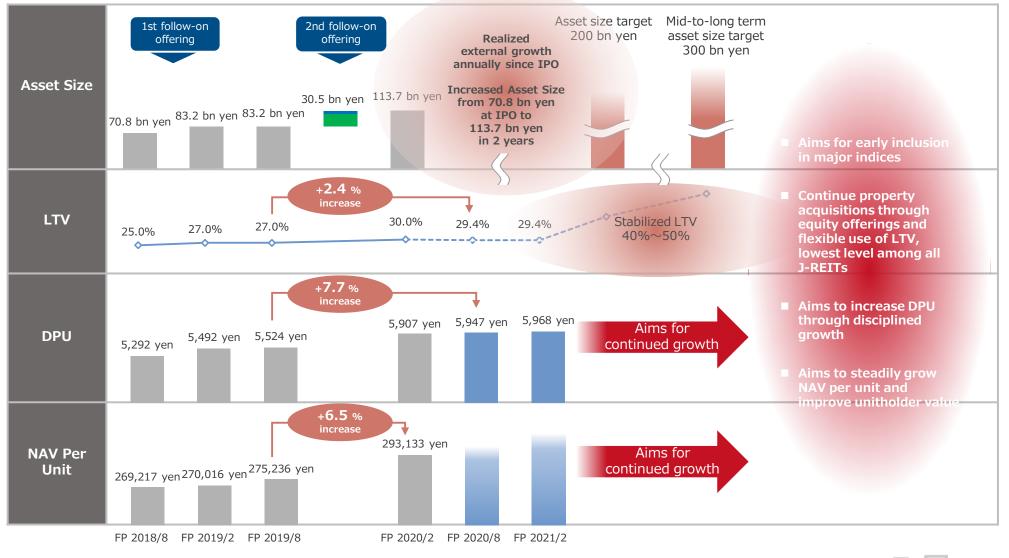
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# Mid-to Long-Term Growth Strategy

## Asset size target and transition of key financial figures



Note : As of Feb. 29,2020

🙏 Mitsubishi Estate Logistics REIT Investment Corporation



#### Environment

**Promotion of Green Portfolio** 

Ratio of Green Properties in Portfolio (GFA basis)  $64_4\%$ 

	Certification System	# of Properties	Property Name	Evaluation
BELS	Building-Housing Energy-Efficiency Labeling System (BELS)		Logicross Atsugi	BELS: ★★★★ CASBEE S Rank for Real Estate
	Labeling System (BELS)	beling System (BELS) Logicross Kobe Sanda		BELS: ★★★★ CASBEE A Rank for Real Estate
9-14-11-12-14-17-14-14-14-14-14-14-14-14-14-14-14-14-14-	Comprehensive Assessment System for	5	MJ Logipark Kazo 1	BELS: ★★★★
CASBEE THIN 2015 DE TAIN 2015	Built Environment Efficiency (CASBEE) for Real Estate	5	LOGIPORT Sagamihara	CASBEE S Rank for Real Estate
			LOGIPORT Hashimoto	BELS: ★★ CASBEE S Rank for Real Estate
	DBJ Green Building Certification	1	MJ Logipark Kasugai 1	CASBEE A Rank for New Construction Aichi
DBJ Green Building			Logicross Fukuoka Hisayama	DBJ Green Building Certification: ★★★★

#### **Examples**

III Look room **Energy saving initiatives** Reuse of OA floor panels of Renovation with LED installed based Insulated sandwich panels Installation of motion-detection office buildings in Marunouchi for exterior walls on Green Lease contract sensors Use of renewable energy / **BCP** initiatives

Insulated solar panels



Seismic isolators



Installation of private power

generators

Measures against infectious diseases (with hand sanitizers)



# Initiatives for ESG (Social & Governance)

#### Social

### Proactive participation in CSR activities







Clean up volunteer activity after Atsugi Ayu Firework Festival near MJ Logipark Atsugi 1

Free beverage service for tenants at LOGIPORT Sagamihara

Lawn-mowing at greenery areas in MJ Logipark Atsugi 1

# Collaboration with Local Educational Institute and Improvement in Tenant Satisfaction

Local universities and vocation schools in the region were involved as part of the redesigning of the employee lounge at MJ Logipark Fukuoka 1





## **Offering Comfortable Working Environment**

#### Examples

- Introduction of flextime working system
- Installation of community spaces within the office area
   Invitation of personnel from group companies and
- outside professionals
- Specialized training for skill improvement
- Employee satisfaction survey

These initiatives are intended to maximize asset management performance by improving productivity, skills and motivation of employees



### Governance

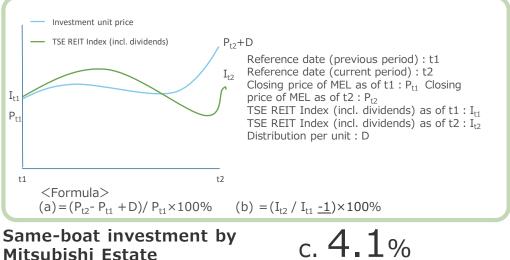
as of Feb. 29, 2020

#### Asset Management Structure

• MEL introduced an asset management fee structure reflecting the performance of DPU and investment unit price for the purpose of aligning with unitholders' interest

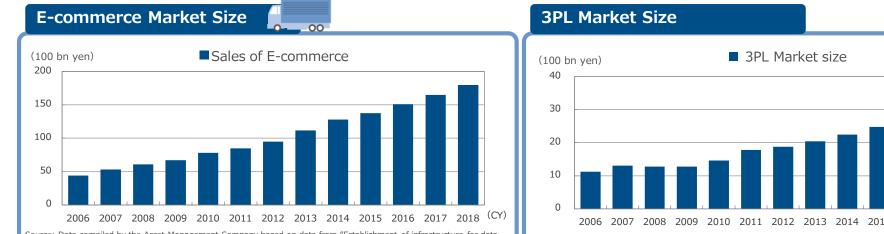
Asset management fee I (AUM-linked)	Total assets as of the end of previous period $\times$ 0.2% (upper limit)				
Asset management fee II (Real estate profit-linked)	Adjusted NOI $\times$ 5.0% (upper limit)				
	Adjusted net income before tax × net income before tax per unit × 0.001% (upper limit)				
Asset management fee II (Unitholder interest- linked)	<b>"Fee linked to Investment Unit Price"</b> Performance against TSE REIT Index ((a)-(b)) × market capitalization (for fiscal period of each term) × 0.1% (upper limit) (a): Fluctuations in MEL's investment unit price (incl. dividends) (b): Fluctuations in the TSE REIT Index (incl. dividends)				

## Fee linked to Investment Unit Price



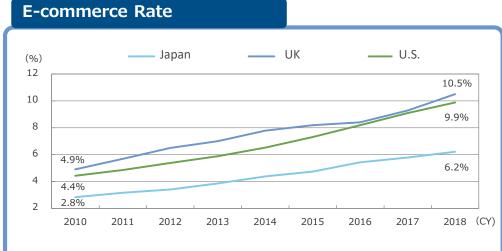
# Logistic Market Overview

# Logistics Market Overview I

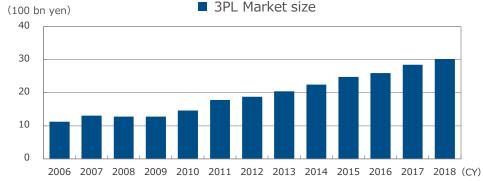


Source: Data compiled by the Asset Management Company based on data from "Establishment of infrastructure for data malignant society in Japan (FY2018 E-Commerce Market Survey)" (May 2019) by the Ministry of Economy, Trade and Industry

Note: "Sales of E-commerce " in the above figure is an estimate of the transaction amount on the Internet at B2C, and the figure to be estimated is the sum of transaction amount through the Internet among all goods and services in personal consumption.

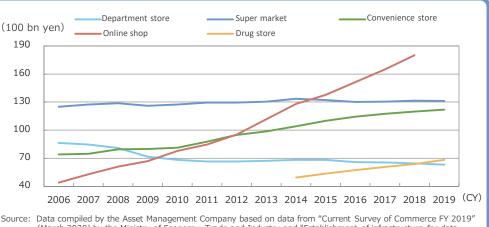


Source: Data created by the Asset Management Company based on data from Ministry of Economy, Trade and Industry (Japan), Office for National Statistics (UK) and U.S. Census Bureau (USA)



Source: Data created by the Asset Management Company based on "Monthly Logistics Business Sept. 2019" Note: Each FY refers to a period commencing on April 1 and ending on March 31 of the following year It does not coincide with the FP of MEL.

#### **Retail Market Size**

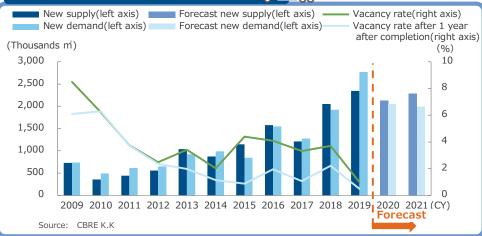


(March 2020) by the Ministry of Economy, Trade and Industry and "Establishment of infrastructure for data malignant society in Japan (FY 2018 E-Commerce Market Survey)" (May 2019) by the Ministry of Economy, Trade and Industry

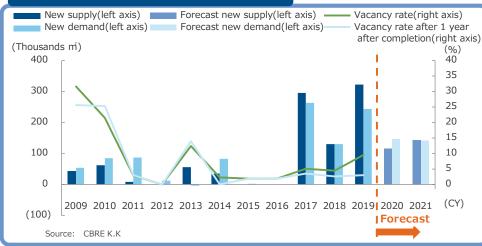


# Logistics Market Overview II

## Tokyo Metropolitan Area



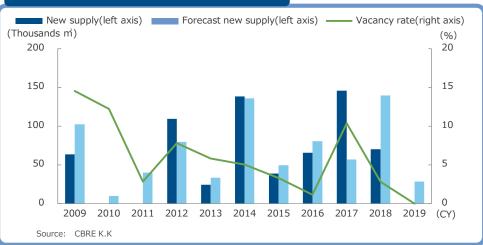
#### Nagoya Metropolitan Area



#### Osaka Metropolitan Area



#### Kyushu Area



1. "Tokyo Metropolitan Area" refers to Tokyo, Chiba, Saitama, Kanagawa and Ibaraki prefectures, "Osaka Metropolitan Area" refers to Osaka, Hyogo and Kyoto prefectures, "Nagoya Metropolitan Area" refers to Aichi, Mie and Gifu prefecture and "Kyushu Area" refers to Fukuoka and Saga prefectures.

2. "New Supply" refers to total leasable floor area of newly constructed leasable logistics facilities and "New Demand" refers to change in occupied floor area. Change in occupied floor area is calculated by subtracting tenant withdrawal floor area from floor area under new agreements.

3: Based on data for leasable logistics facilities with 5,000m or more of gross floor area owned by real estate investment company, real estate developer, etc. Excluding leasable logistics facilities owned by logistics company.



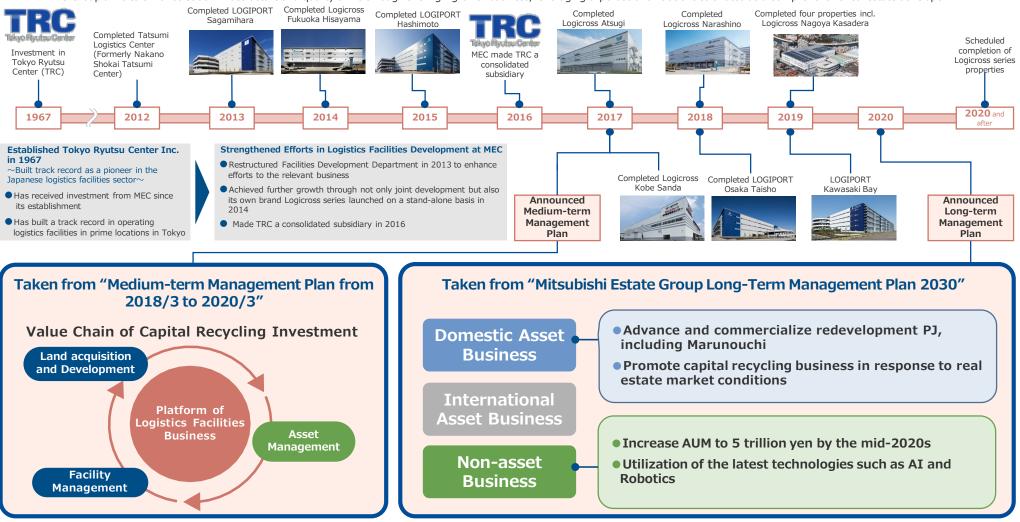
Notes:

# Mitsubishi Estate's Logistics Facilities Business

## History of Logistics Facility Business of Mitsubishi Estate Group

• MEC Group has developed safe and secure logistics facilities proactively and consistently, since the commencement of the business in 1967, and strengthened capacity with the establishment of Logistics Facilities Development Office within Urban Project Development Department in 2012

• MEC Group aims to enhance social infrastructure and quality of life through this high-growth business, leveraging expertise and relations cultivated as a comprehensive real estate developer





# Features of MEC Group's Logistics Facility Business II

	Strengths of MEC group	Land Acquisition	Development	<b>Operation &amp; Management</b>		
	Diversified business portfolio	1 Obtain a variety of land information	Manage development cost			
Strengths	Advanced development capabilities	2 Consolidate plots of land from multiple landowners	Coordination among stakeholders and the administration	>		
as a comprehensive developer	4 Corporate customer relations	Land information and dev	velopment utilizing relations	Group-wide leasing		
uevelopei	5 Customer network supported by branches	Explore land information on site	Explore tenants' needs at various locations			
	Numerous joint project experiences	Experiences of joint proje	ers with different interests			
Strengths of the Logistics	Strengthening of value chain through in-house PM	Reflect tenants' needs in land Understand tenants' needs for facility acquisition Specifications		Understand tenants' usage needs		
Facilities Business	6 Collaboration with TRC	Capture information from tenants of managed facilities		Utilize relations with tenants of managed facilities		
1 Diversified bus	siness portfolio	3 Coordinations among stakeholders and the administration	4 Corporate customer relations	5 Customer network supported by branches		
group-wide in Logicros		<ul> <li>MEL's ability to respond to complex schemes for ownership interest swaps were highly rated</li> </ul>	Collaborative project making full use of relation with office tenant in Daimaru area	Use the regional network mainly in the areas where MEC's head office and branches are located to achieve tenant leasing activities		
	lots of land from multiple landowners	Logicross Hasuda (tentative)	LOGIPORT Kawasaki Bay	Logicross Kobe Sanda 美 三菱地所 物流拠点ニーズの捕捉 関西支店		
Efforts such a through land owners	as acquiring development lands consolidation of multiple Logicross Kasugai (tentative)			情報提供 仕様に要望を 取り入れた 拠点施設を提供		



# OPartnership with TRC

## Outsourced Operation to TRC





Approx. 50 years of experience



Logicross Kobe Sanda



Logicross Narashino



Logicross Osaka



Logicross Nagoya Kasadera

Logicross Yokohama Kohoku

- Operation & management of 11 sponsor-developed properties are outsourced to TRC
- Promoting in-house operation & management by utilizing TRC's know-how



Logicross Atsugi II MJ Logipa



MJ Logipark Tsuchiura 1



MJ Logipark Kasugai 1

MJ Industrial Park Sakai (Land)

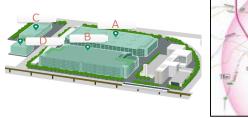


MJ Logipark Kazo 2

## **Overview of Tokyo Ryutsu Center (TRC)**

Logicross Atsugi

- Established in 1967 to operate large distribution facilities that take a critical role for streamlining logistics in the Tokyo Metropolitan area, and became a consolidated subsidiary of MEC since 2016.
- Rebuilt Logistics Building, B-wing as the first in-premise redevelopment project (completed in June, 2017, with floor area of 171,300m2). MEC entered "Project Management Support consignment contract" associated with rebuilding.





## Personnel Exchange with TRC (As of Apr. 1, 2020)



- Five employees are seconded from MEC to TRC, while two employees from TRC to MEC
- One employee is seconded from MJIA to TRC, while one from TRC to MJIA
- Promoting the accumulation of knowhow through personnel exchange

#### Development of Facility Management Service Utilizing Drones

- Started the joint development of an advanced and efficient operation/management method, utilizing TRC's operational/management know-how
- The MEC Group promotes digital transformation unbound by the traditional Real Estate business, through the fusion of Real Estate Assets and digital technology





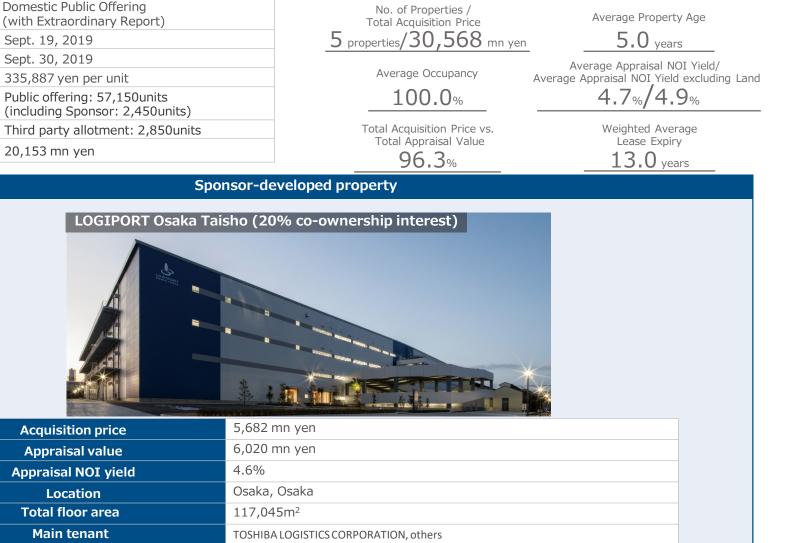


# Overview of 2nd Follow-on Offering and 5 New Properties I

## **Offering Summary**

Transaction	Domestic Public Offering (with Extraordinary Report)
Launch date	Sept. 19, 2019
Pricing date	Sept. 30, 2019
Issue price	335,887 yen per unit
Total # of units issued	Public offering: 57,150units (including Sponsor: 2,450units)
	Third party allotment: 2,850units
Total amount issued	20,153 mn yen

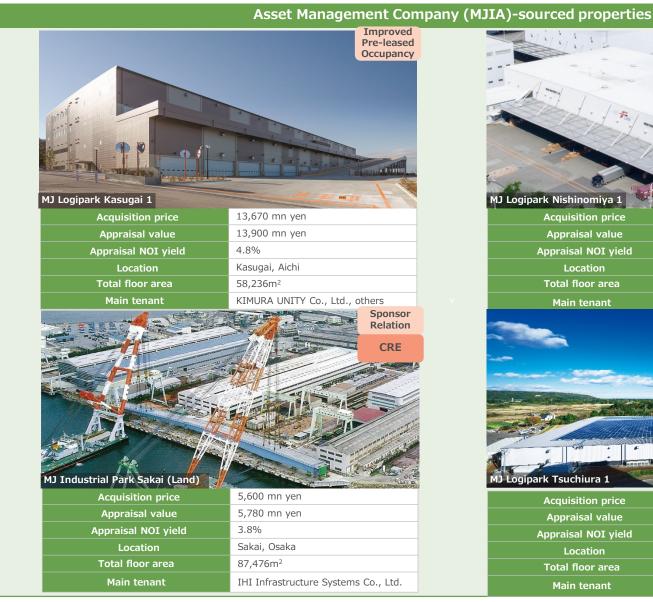
## **Overview of 5 new properties**



Note : Data at the time of 2nd follow-on offering.



# Overview of 2nd Follow-on Offering and 5 New Properties II



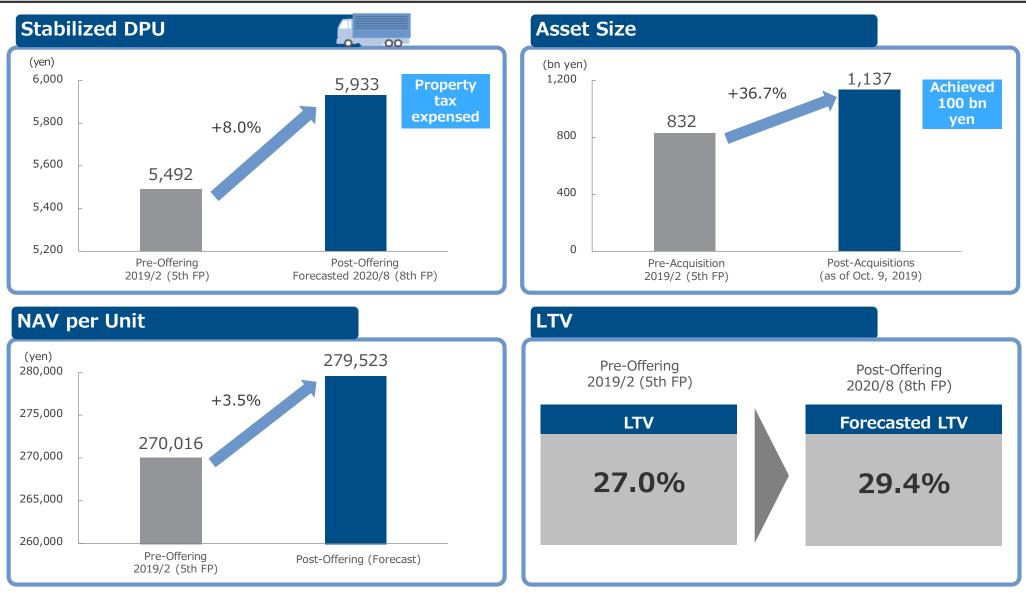


Note : Data at the time of 2nd follow-on offering.



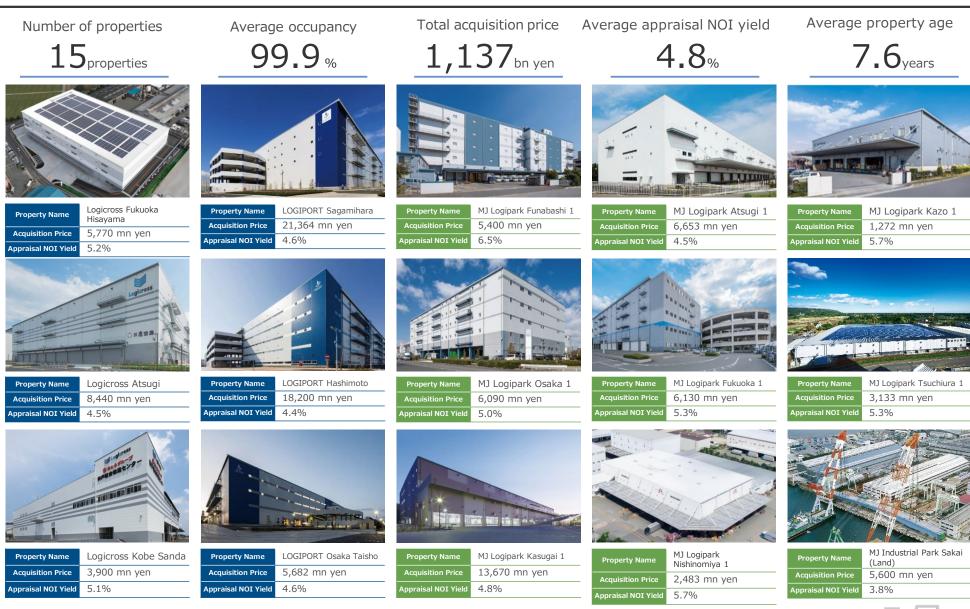
# Accretion and Effect through Offering and Acquisitions

(Data as of Oct. 17, 2019 at the time of earnings announcement for the 6th FP)





# Portfolio Overview



Note: As of Feb. 29, 2020

## Portfolio Details

	Property Name	Location	Acquisition Price (mn yen)	Total Floor Area (m <sup>2</sup> ) (Note 1)	Appraisal NOI yield (%)	Occupancy Rate (%)	Property Age (years)	Property Type
	Logicross Fukuoka Hisayama	Kasuya, Fukuoka	5,770	36,082	5.2	100.0	5.4	Multi
	Logicross Atsugi	Atsugi, Kanagawa	8,440	29,895	4.5	100.0	3.0	Multi
Properties Held as of the end of 6th FP (Note 2) Properties Acquired in the 7th FP (Note 2)	Logicross Kobe Sanda	Kobe, Hyogo	3,900	12,879	5.1	100.0	2.7	BTS
	LOGIPORT Sagamihara (Beneficiary interest 49%)	Sagamihara, Kanagawa	21,364	200,252 (98,123)	4.6	99.7	6.5	Multi
	LOGIPORT Hashimoto (Beneficiary interest 45%)	Sagamihara, Kanagawa	18,200	145,809 (65,614)	4.4	99.9	5.1	Multi
	MJ Logipark Funabashi 1	Funabashi, Chiba	5,400	18,262	6.5	100.0	30.2	Multi
	MJ Logipark Atsugi 1	Atsugi, Kanagawa	6,653	27,836	4.5	100.0	6.6	Multi
	MJ Logipark Kazo 1	Kazo, Saitama	1,272	7,602	5.7	100.0	14.0	Multi
	MJ Logipark Osaka 1	Osaka, Osaka	6,090	39,157	5.0	100.0	12.4	Multi
	MJ Logipark Fukuoka 1	Kasuya, Fukuoka	6,130	39,797	5.3	100.0	12.4	Multi
	MJ Logipark Tsuchiura 1	Tsuchiura, Ibaraki	3,133	15,485	5.3	100.0	5.3	BTS
Properties	LOGIPORT Osaka Taisho (Beneficiary interest 20%)	Osaka, Osaka	5,682	117,045 (23,409)	4.6	99.9	2.0	Multi
	MJ Logipark Nishinomiya 1	Hyogo, Osaka	2,483	13,903	5.7	100.0	29.0	BTS
(Note 2)	MJ Logipark Kasugai 1	Kasugai, Aichi	13,670	58,236	4.8	100.0	3.1	Multi
	MJ Industrial Park Sakai (Land)	Sakai, Osaka	5,600	-	3.8	100.0	-	Land
	Total / Average		113,787	762,245 (486,285)	4.8	99.9	7.6	-

Notes:

1. "Total Floor Area" of LOGIPORT Sagamihara, LOGIPORT Hashimoto and LOGIPORT Osaka Taisho are shown with the values corresponding to each beneficiary interest (49%,45% and 20%, respectively). The figure in parentheses in the "Total / Average" column is the sum of total floor area of properties calculated based on the values corresponding to each beneficiary interest ratio.

2. As of Feb. 29, 2020



# Summary of Latest Appraisals

										ts: Millions of yen	
	Property Name	Acquisition Date	Acquisition Price	Book Value at end of	(Ended Feb. 29, 2020) (Ended Au		(Ended Au	1 FP g. 31, 2019) ce 2)	Difference		Unrealized
		Date	Frice	7th FP	Appraisal value	Direct cap rate (%)	Appraisal value	Direct cap rate (%)	Appraisal value	Direct cap rate (%)	gain
	Logicross Fukuoka Hisayama	Sept. 2017	5,770	5,639	6,150	4.8	6,110	4.8	+40	±0.0	510
	Logicross Atsugi	Sept. 2018	8,440	8,450	9,000	4.2	8,780	4.3	+220	(0.1)	549
	Logicross Kobe Sanda	Sept. 2018	3,900	3,907	4,140	4.7	4,100	4.7	+40	±0.0	232
	LOGIPORT Sagamihara (Beneficiary interest 49%)	Sept. 2017	21,364	21,062	23,300	4.2	23,300	4.2	± 0	±0.0	2,237
Properties Held as of	LOGIPORT Hashimoto (Beneficiary interest 45%)	Sept. 2017	18,200	17,985	19,800	4.0	19,305	4.1	+495	(0.1)	1,814
the end of 6th FP	MJ Logipark Funabashi 1	Sept. 2016	5,400	5,261	6,560	4.9	6,440	5.0	+120	(0.1)	1,298
	MJ Logipark Atsugi 1	Sept. 2017	6,653	6,573	7,020	4.2	6,910	4.3	+110	(0.1)	446
	MJ Logipark Kazo 1	Sept. 2017	1,272	1,262	1,400	5.0	1,370	5.1	+30	(0.1)	137
	MJ Logipark Osaka 1	Sept. 2017	6,090	6,011	6,830	4.3	6,670	4.4	+160	(0.1)	818
	MJ Logipark Fukuoka 1	Sept. 2017	6,130	5,950	6,440	4.8	6,390	4.8	+50	±0.0	489
	MJ Logipark Tsuchiura 1	Sept. 2019	3,133	3,159	3,420	4.8	3,420	4.8	± 0	±0.0	260
Properties	LOGIPORT Osaka Taisho (Beneficiary interest 20%)	Oct. 2019	5,682	5,730	6,020	4.2	6,020	4.2	± 0	±0.0	289
Acquired in the 7th FP	MJ Logipark Nishinomiya 1	Oct. 2019	2,483	2,583	2,640	4.8	2,630	4.8	+10	±0.0	56
(Note 2)	MJ Logipark Kasugai 1	Oct. 2019	13,670	13,776	14,000	4.5	13,900	4.5	+100	±0.0	223
	MJ Industrial Park Sakai (Land)	Oct. 2019	5,600	5,666	5,780	3.7	5,780	3.7	± 0	±0.0	113
	Total		113,787	113,023	122,500	-	121,125	-	+1,375	-	9,476

Notes

1. As of Feb. 29, 2020

2. As of Aug. 31, 2019. As of June 30, 2019 for Properties Acquired in the 7th FP.



## Statement of Income and Balance Sheet

Statement of Income	(Unit : Thousands of yen)
Item	Actual
Operating revenues	3,200,880
Operating rental revenues	3,046,460
Other rental revenues	154,419
Operating expenses	1,451,155
Expenses related to property rental business	1,076,349
Asset management fee	251,817
Asset custody fee	1,099
Administrative service fee	18,624
Director's compensations	2,400
Commission paid	66,301
Other operating expenses	34,562
Operating income	1,749,725
Non-operating income	20,755
Interest income	33
Insurance income	15,442
Refund of property taxes	5,279
Non-operating expenses	136,956
Interest expenses	65,512
Borrowing related expenses	3,055
Amortization of organization expenses	6,047
Amortization of investment unit issuance	47,254
Losses due to disaster	11,885
Reduction entry of tangible fixed assets	3,200
Ordinary income	1,633,525
Net income	1,632,579
Unappropriated retained earnings	1,632,627

Balance Sheet	(Unit : Thousands of yen)
Item	Actual
Current assets	8,331,030
Cash and deposits	3,003,699
Cash and deposits in trust	4,283,495
Consumption taxes receivable	1,005,408
Other current assets	38,427
Total fixed assets	113,077,964
Property and equipment	113,023,624
Intangible assets	5,626
Investments and other assets	48,712
Deferred assets	16,127
Total assets	121,425,122

Current liabilities	2 070 549	
	3,070,548	
Operating accounts payable	89,891	
Short-term loans payable	2,050,000	
Accrued expenses	355,054	
Advances received	558,492	
Other current liabilities	17,108	
Non-current liabilities	36,553,916	
Long-term loans payable	34,424,000	
Tenant leasehold and security deposits in trust	2,129,916	
Total liabilities	39,624,465	
Total unitholders' equity	81,800,657	
Unitholders' capital, net	80,168,030	
Surplus	1,632,627	
Total net assets	81,800,657	
Total liabilities and net assets	121,425,122	

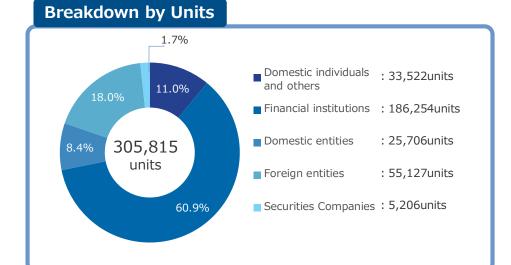


Cat	egory	Lenders	Balance (mn yen)	Interest Rate	Borrowing Date	Repayment Date	Collateral
Chart	Fleeting	MUFG Bank	200	Base rate	Oct. 9, 2019		
	Short- Floating term rate	Shinkin Central Bank	750	(JBA 1-month JPY TIBOR)+0.07000%		Oct. 9, 2020	
term		Mizuho Bank	1,100				
		Mizuho Bank	720	0.32630%		Sept. 14, 2021	
		Development Bank of Japan1,4910.32630%MUFG Bank4300.35750%		Sept. 14, 2021			
			1	Sept. 14, 2022			
		Sumitomo Mitsui Banking Corporation	2,050	0.5575070		Sept. 14, 2022	
		MUFG Bank	1,760				
		Mizuho Bank	1,330	0.39130%		Sept. 14, 2023	
		The Bank of Fukuoka	450		Sept. 14, 2017		
		The Bank of Fukuoka	900	0.42880%	]	Sept. 14, 2024	-
		MUFG Bank	620	0.46750%		Sept. 14, 2025	
		MUFG Bank	710	0.50750%		Sept. 14, 2026	
		MUFG Bank	2,680	0.55000%			
		Sumitomo Mitsui Banking Corporation	880			Sept. 14, 2027	Unsecured,
		Mizuho Bank	880				Unguaranteed
Long-	Fixed	Sumitomo Mitsui Banking Corporation	830	0.24000%		Sept. 14, 2022	
term	rate	The Norinchukin Bank	800	0.39500%		Sept. 14, 2025	
	Shinsei Bank		500	0.45380%	Sept. 14, 2018	Sept. 14, 2026	
		Mizuho Bank	830		0000011,2010		
		The Bank of Fukuoka	807	0.57500%	Sept. 14, 2028		
		Shinkin Central Bank	1,256				
		Sumitomo Mitsui Banking Corporation	3,000	0.25000%	Sept. 2, 2019	Sept. 2, 2023	
		MUFG Bank	4,000	0.49000%	Sept. 30, 2019	Sept. 30, 2029	
		The Norinchukin Bank	1,250	0.18000%	_	Oct. 9, 2024	
		The Shinkumi Federation Bank	1,250				
		MUFG Bank	200	0.21600%		Oct. 9, 2025	
		Mizuho Bank	2,400	0.26000%	Oct. 9, 2019	Oct. 9, 2026	
		The 77 Bank	400				
		Shinsei Bank	1,250	0.24000%		Oct. 9, 2027	
		The Bank of Fukuoka	750	0.42000%		Oct. 10, 2028	
		Total	36,474	-	-	-	-

Note: As of Feb. 29, 2020



## Unitholders Composition



#### Breakdown by Unitholders

Note: As of Feb. 29, 2020



#### **Major Unitholders**

	Number of Units	Ratio
The Master Trust Bank of Japan, Ltd. (Trust Account)	46,919	15.34%
Japan Trustee Services Bank, Ltd. (Trust Account)	41,591	13.60%
The Nomura Trust and Banking Company, Ltd. (Trust Account)	14,382	4.70%
Mitsubishi Estate Co., Ltd.	12,450	4.07%
Trust and Custody Services Bank, Ltd. (Securities Investment Trust Account)	11,045	3.61%
The Chugoku Bank, Limited	6,226	2.03%
Tokyo Century Corporation	6,069	1.98%
The Shinkumi Federation Bank	5,748	1.87%
SSBTC CLIENT OMNIBUS ACCOUNT	4,440	1.45%
The Hokkoku Bank, Ltd.	4,260	1.39%
Total	153,130	50.07%

#### Same-boat Investment by MEC

Investment in MEL by MEC

**4.1**%



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